

AGENCY PROFILE

Program Year 2008

Campesinos Unidos, Inc. (CUI)

Service Area	Imperial and San Diego Counties
Total Low Income Households	173,809

See Footnote #1

Households Served and Average Benefit

Program Component	Service Area		Statewide
	Households Served	Average Benefit per Household	Average Benefit per Household
ECIP EHCS Cooling	2	\$388	\$861
ECIP EHCS Heating	164	\$2,080	\$1,208
ECIP Fast Track	1396	\$383	\$351
ECIP WPO	0	\$0	\$322
HEAP Gas & Electric	4593	\$263	\$238
HEAP WPO	13	\$200	\$299
Weatherization	883	\$1,031	\$1,446

See Footnote #2

Household Income

	Service Area			Statewide		
	Under 100%	101 - 125%	Over 125%	Under 100%	101 - 125%	Over 125%
LIHEAP Eligible Households						
Census Data	36%	17%	47%	39%	16%	45%

Program Component	Service Area				
	Under 75%	75% to 100%	101% to 125%	126% to 150%	Over 150%
ECIP EHCS & WPO	9%	13%	20%	22%	36%
ECIP Fast Track	43%	17%	17%	9%	14%
HEAP Gas & Electric	22%	15%	37%	16%	10%
HEAP WPO	8%	31%	31%	8%	23%
Weatherization	12%	19%	12%	18%	27%

Program Component	Statewide				
	Under 75%	75% to 100%	101% to 125%	126% to 150%	Over 150%
ECIP EHCS & WPO	28%	17%	24%	16%	15%
ECIP Fast Track	49%	16%	18%	8%	9%
HEAP Gas & Electric	30%	16%	33%	12%	10%
HEAP WPO	28%	14%	28%	13%	17%
Weatherization	28%	17%	25%	13%	17%

See Footnote #3

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Vulnerable Populations

LIHEAP Eligible Households	Service Area			Statewide		
	Elderly	Disabled	Children Under 5	Elderly	Disabled	Children Under 5
Census Data	35%	36%	9%	33%	37%	8%

Program Component	Service Area	Statewide
	VP HHs to Total HHs	VP HHs to Total HHs
ECIP EHCS & WPO	59%	77%
ECIP Fast Track	57%	81%
HEAP Gas & Electric	80%	76%
HEAP WPO	38%	82%
Weatherization	71%	77%

See Footnote #4

Energy Burden

National Average	15%
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Program Component	Service Area Average Energy Burden
ECIP Fast Track	27%
HEAP Gas & Electric	10%
Weatherization	4%

See Footnote #5

Primary Heating Fuel Type

	Service Area					
	Natural Gas	Electricity	Propane	Fuel Oil, Kerosene	Wood	Other
Census Data	44%	37%	5%	9%	0%	4%

Program Component	Service Area					
	Natural Gas	Electricity	Propane	Fuel Oil, Kerosene	Wood	Other
Weatherization	65%	32%	2%	0%	0%	1%

See Footnote #6

ECIP/HEAP Expenditures

Program Component	Service Area	Statewide Range
	Actual Expenditures	Actual Expenditures
ECIP EHCS	14%	1% - 30%
ECIP Fast Track	24%	7% - 42%
ECIP WPO	0%	1% - 21%
HEAP Gas/Electric	61%	27% - 67%
HEAP WPO	1%	1% - 21%

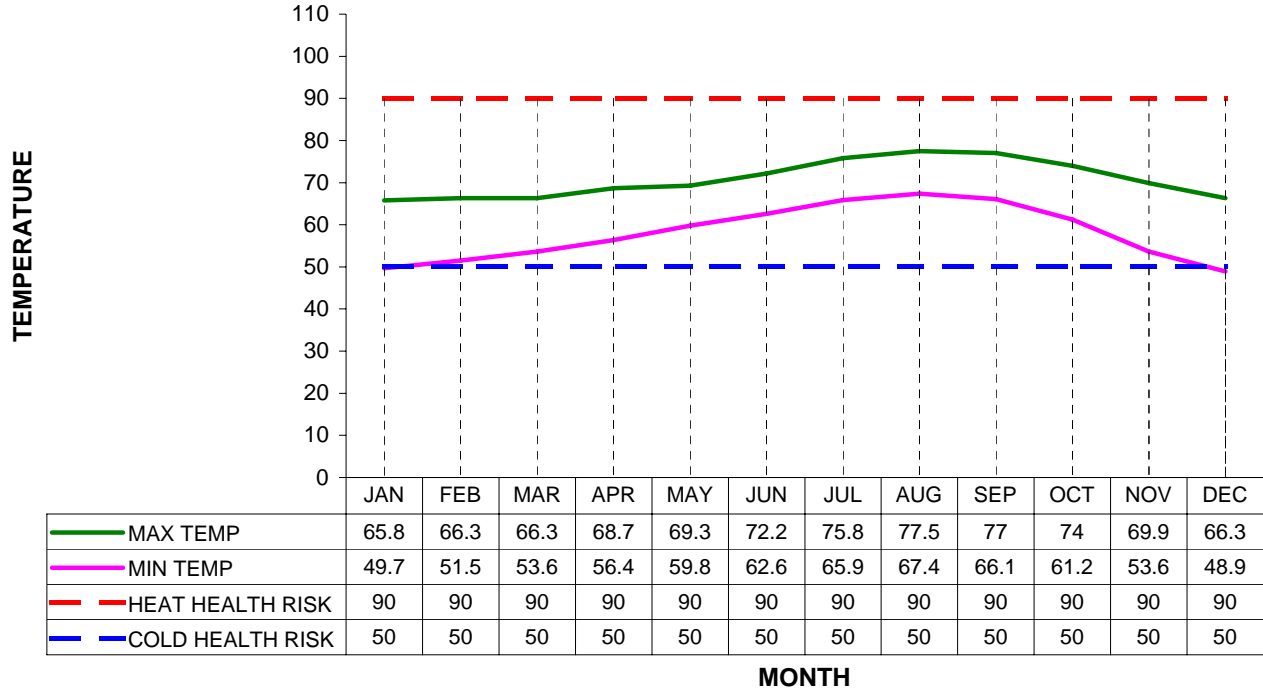
See Footnote #7

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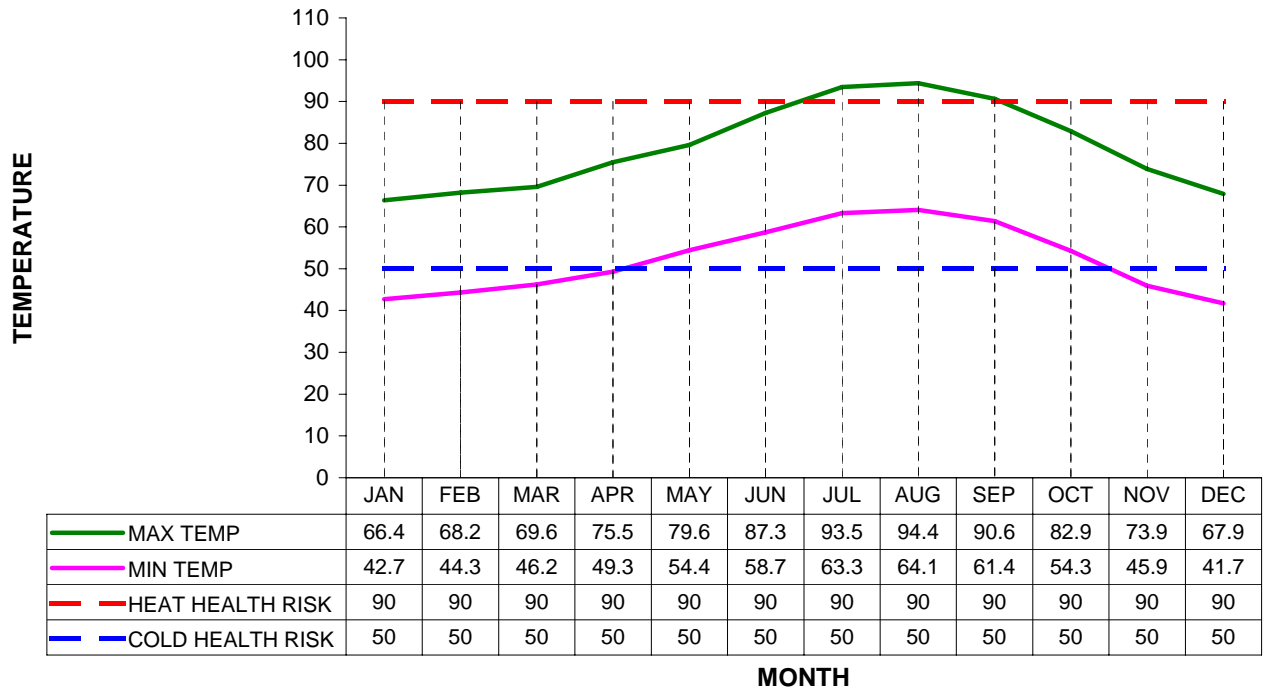
Program Year 2008

Climate Data

REPRESENTATIVE CEC CLIMATE ZONE 7



REPRESENTATIVE CEC CLIMATE ZONE 10

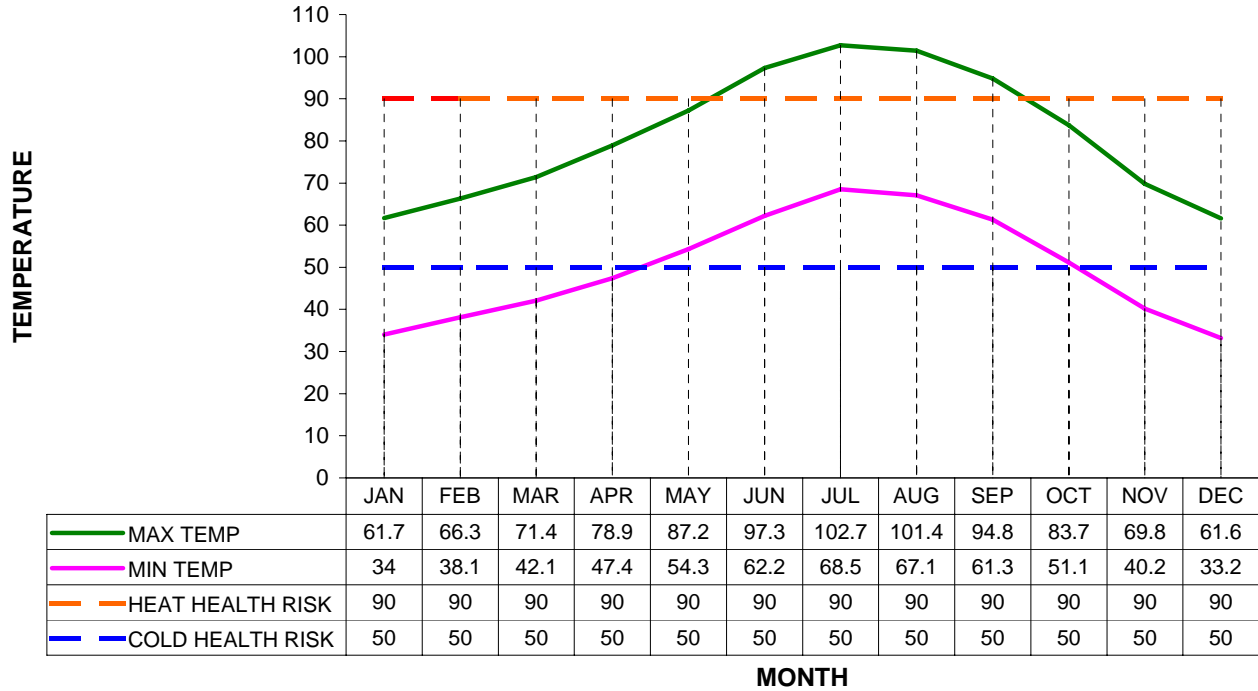


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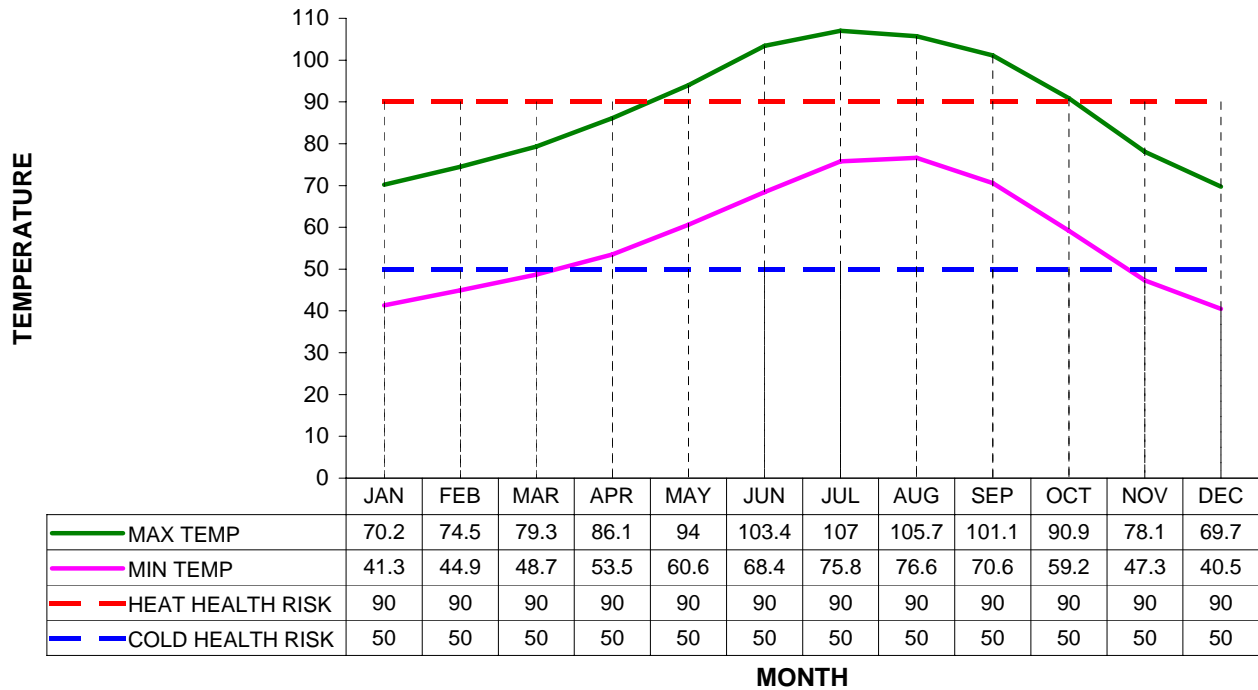
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Climate Data

REPRESENTATIVE CEC CLIMATE ZONE 14



REPRESENTATIVE CEC CLIMATE ZONE 15



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Program Year 2008

Climate Data

CEC Climate Zone Descriptions

Zone	Description
7	South coastal - San Diego
10	South coastal - San Diego
14	Southern high dessert
15	Southern inland valley

See Footnote #8

California Energy Commission (CEC) Building Climate Zones by City

City	Climate Zone	City	Climate Zone
Imperial County		Picacho	15
Acolita	15	Picacho Wash	15
Alamo River	15	Pinto Wash	15
Amos	15	Plaster City	15
Andrade	15	Quartz Peak	15
Araz Wash	15	Salton City	15
Arroyo Salada	15	Salton Sea	15
Bard	15	Sand Hills	15
Bombay Beach	15	Sandia	15
Bonds Corner	15	Seeley	15
Brawley	15	Senator Wash	15
Calexico	15	Superstition Mountain	15
Calipatria	15	Tule Wash	15
Carrizo Wash	15	U.S.N. Air Field, El Centro	15
Clyde	15	Unnamed Wash	15
Coyote Wash	15	Vinagre Wash	15
Desert Shores	15	West Mesa	15
Dixieland	15	Westmorland	15
East Mesa	15	Wiest	15
El Centro	15	Winterhaven	15
Ferguson Lake	15	Wister	15
Frink	15	Yuha Desert	15
Glamis	15	San Diego County	
Gold Rock Rch	15	Agua Caliente Springs	15
Gordons Well	15	Barona	10
Heber	15	Bonsall	10
Holtville	15	Borrego	15
Imperial	15	Borrego Springs	15
Imperial Dam	15	Cabrillo National Monument	7
Imperial Reservoir	15	Camp Pendleton	10
Imperial Valley	15	Cardiff-by-the-Sea	7
Iris	15	Carlsbad	7
Laguna Dam	15	De Luz	10
Mammoth Wash	15	Del Dios	10
Midwell Well	14	Del Mar	7
Mount Signal	15	Encinitas	7
Mountain Spring	15	Escondido	10
Niland	15	Fallbrook	10
Ocotillo	15	Fernbrook	10
Ogilby	15	Grossmont	7
Orita	15	Henshaw Dam	10
Palm Wash	15	Jacumba Mountains	15
Palo Verde	15	Jamul	10

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Climate Data

California Energy Commission (CEC) Building Climate Zones by City - continued

City	Climate Zone	City	Climate Zone
San Diego County		Ramona	10
Julian	14	Ranchita	14
La Jolla	7	Rancho Bernardo	10
La Mesa	7	Rancho San Diego	10
Lake Henshaw	14	Rancho Santa Fe	7
Las Flores	7	San Diego	7/10
Lemon Grove	7	San Diego Bay	7
Leucadia	7	San Diego Naval Hospital	7
Linda Vista	7	San Diego Naval Station	7
Margarita Peak	10	San Felipe	14
Mesa Grande	14	San Luis Rey	7
Miramar Naval Air Station	7	San Luis Rey River (West Fork)	14
Mission Bay	7	San Marcos	10
Monument Peak	14	San Mateo Canyon	10
Oak Grove	14	San Onofre	7
Ocean Beach	7	San Onofre Canyon	10
Oceanside	7	San Pasqual	10
Ocotillo Wells	15	Santa Ysabel	14
Pacific Beach	7	Solana Beach	7
Pala	10	U.S.M.C. Recruit Depot, San Diego	7
Palomar Mountain	14	U.S.N. Air Station, North Island	7
Pauma Valley	10	U.S.N. Reservation, Point Loma	7
Pendleton M.C.B.	7	U.S.N. Training Center	7
Point La Jolla	7	Valley Center	10
Point Loma	7	Vista	7
Poway Valley	10	Warner Springs	14
Rainbow	10	Wynola	14

See Footnote #9

Department of Energy (DOE) Climate Zones by Weather Station

Weather Station	Cooperative Station ID #	Heating Degree Days (65° Base)	Cooling Degree Days (65° base)	DOE Climate Zone
Imperial County				
Brawley 2 SW	41048	1,155	3,733	5
El Centro 2 SSW	42713	1,080	3,952	5
Imperial	44223	1,115	3,764	5
San Diego County				
Alpine	40136	1,926	1,382	4
Borrego Desert Park	40983	1,130	3,928	5
Campo	41424	3,133	821	4
Chula Vista	41758	1,321	862	4
Cuyamaca	42239	4,988	457	3
El Cajon	42706	1,560	1,371	4
El Capitan Dam	42709	1,419	1,712	4
Escondido No 2	42863	1,464	1,436	4
Henshaw Dam	43914	3,651	786	4
La Mesa	44735	1,313	1,261	4
Oceanside Marina	46377	2,009	505	4
Palomar Mountain Observatory	46657	4,060	963	3

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Climate Data

Department of Energy (DOE) Climate Zones by Weather Station - continued

Weather Station	Cooperative Station ID #	Heating Degree Days (65° Base)	Cooling Degree Days (65° base)	DOE Climate Zone
San Diego County				
Ramona Fire Department	47228	2,192	1,036	4
San Diego Lindburgh AP	47740	1,063	866	4
San Diego Miramar NAS	893107	1,800	979	4
San Diego N. Island NAS	893112	1,446	801	4
San Pasqual Animal PK	47874	1,725	1,313	4
Vista 2 NNE	49378	1,514	1,047	4

See Footnote #10

Repeat Customers

Program Component	Service Area	Statewide
	Repeat Customers	Repeat Customers
HEAP	24%	20%
Fast Track	1%	10%

See Footnote #11

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Footnotes

1. ***Total Low Income Households***
Source:
 - Census information was provided by the California Department of Finance.
2. ***Households Served and Average Benefit***
 - The average benefit per household for ECIP EHCS and Weatherization was calculated by dividing the total direct program activity by the total households served.
 - The average benefit per household for Fast Track, WPO and HEAP was calculated by dividing the total benefits received by the total households served.Sources:
 - ECIP EHCS, WPO, and Weatherization data was derived from activity and reimbursement reports submitted for Program Year 2005.
 - Fast Track and HEAP data was derived from the CLASS database for Program Year 2005.
3. ***Household Income***
Sources:
 - Census information was provided by the California Department of Finance.
 - ECIP EHCS, WPO, and Weatherization data was derived from activity and reimbursement reports submitted for Program Year 2005.
4. ***Vulnerable Populations***
 - The number of vulnerable population households is not duplicated.Sources:
 - Census information was provided by the California Department of Finance.
 - ECIP EHCS, WPO, and Weatherization data was derived from activity and reimbursement reports submitted for Program Year 2005.
5. ***Energy Burden***

The energy burden is calculated by dividing the total household energy costs by the total household income.

Source:
 - The national average energy burden was derived from the LIHEAP Home Energy Workbook for Fiscal Year 2005, DHHS, May 2007, page i.
 - Weatherization data was derived from activity and reimbursement reports submitted for Program Year 2005.
 - Fast Track and HEAP data was derived from the CLASS database for Program Year 2005.
6. ***Primary Heating Fuel Type***
 - Fuel types represent the types of fuels used as the primary heating source for low-income homes.
 - The other heating fuel type category includes but is not limited to solar, coal and non-existent heating.Source:
 - Census information was provided by the California Department of Finance.
 - Weatherization data was derived from activity and reimbursement reports submitted for Program Year 2006, the first year that fuel types were collected for LIHEAP.

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Footnotes

7. ***ECIP/HEAP Expenditures***
 - The expenditure ratios were calculated by dividing the total expenditures for each program by the sum total of all program expenditures included in this analysis.
 - One standard deviation was used to determine the statewide ranges over a period of five years. For normally distributed data, about 68% of the values are within 1 standard deviation of the average.

Sources:

 - ECIP EHCS, WPO, and Weatherization data was derived from activity and reimbursement reports submitted for Program Years 2002 through 2006.
 - Fast Track and HEAP data was derived from the CLASS database for Program Years 2002 through 2006.
8. ***Representative CEC Climate Zones***
 - Heat and Cold Level 1 is categorized as cautionary.
 - Heat and Cold Level 2 is categorized as extremely cautionary.

Source:

 - Cautionary levels of temperature were obtained from the California Office of Emergency Services.
 - Average monthly maximum and minimum temperatures were derived from the National Oceanic and Atmospheric Administration (NOAA), Monthly Station Normals of Temperature, Precipitation and Heating and Cooling Degree Days 1971-2000, 04 California, February 2002.
9. ***CEC Building Climate Zones by City***

Source:

 - Climate zone data was obtained from the Joint Appendices for the 2005 Building Energy Efficiency Standards for Residential and Nonresidential Buildings, October 2004, Table II.2.
10. ***DOE Climate Zones by Weather Station***
 - Heating and cooling degree days are used to categorize weather stations within a service area into DOE climate zones using a pre-established range of heating and cooling degree days.
 - A degree day is calculated by subtracting the average temperature of the day from the degree day base. If it is a heating degree day, it is the difference below the base. If it is a cooling degree day, it is the difference above the base. The degree days are averaged over a 30-year period.

Source:

 - Weather stations and degree days were obtained from the National Oceanic & Atmospheric Administration (NOAA), Annual Degree Days to Selected Bases, 1971-2000, released 6/20/02.
11. ***Repeat Customers***
 - The rate of repeat customers receiving utility assistance was calculated by dividing the total customers receiving services two or more consecutive program years by the total customers served from Program Years 2004 through 2006.

Source:

 - Fast Track and HEAP data was derived from the CLASS database for Program Years 2004 through 2006.